

PRESENTATIONS

- (1) **Gopalakrishnan, S.**, & Bierly, P.E., 2003. The impact of firm size on knowledge strategies during product development. Presented at the Academy of Management Meetings in Seattle.
- (2) **Gopalakrishnan, S.**, Santoro, M.D. & Scillitoe, J. 2003. Looking at alliance performance through the lenses of social capital and resource based theories. Presented at the Academy of Management Meetings. Seattle.
- (3) Parkhahangas, A., **Gopalakrishnan, S.**, Hasan, I. 2003. The performance of the Spin-off Unit revisited: How long do spin-offs take to stand on their own feet. Presented at the Strategic Management Society Mini-Conference at Buenos Aires, Argentina.
- (4) **Gopalakrishnan, S.**, Santoro, M.D., & Scillitoe, J. 2002. Strategic Alliance Characteristics as predictors of early alliance success, Presented at the EIASM - 9th International Product Development Conference, Sophia Antipolis, France.
- (5) **Gopalakrishnan, S.**, Santoro, M.D., & Scillitoe, J. 2002. Technological Alliances in the Biotech-Pharmaceutical Arena: The relationship between alliance context and performance. Presented at the Academy of Management Meetings Denver.
- (6) **Gopalakrishnan, S.**, & Santoro, M. 2001. Exploring the role of key organizational factors in knowledge transfer and technology transfer. Presented at the Academy of Management Meetings at Washington DC.
- (7) Datta, P., & **Gopalakrishnan, S.** 2001. Antecedents to innovation in the Drug Delivery Industry. Presented at the Eastern Academy of Management, 2001.
- (8) **Gopalakrishnan, S.**, & Chakrabarti, A., 2001. Core Competencies and Performance in the Drug Delivery sector of the Pharmaceutical industry. Presented at the EIASM - 8th International Product Development Conference.
- (9) Gopalakrishnan, S., & Santoro, M. 2001. Do size and slack matter? Exploring the Multi-Dimensions of organizational innovation. To be presented at the **PICMET2001** Conference.
- (10) **Gopalakrishnan, S.** & Santoro, **M. 2000.** Unraveling the links between size, slack and innovation. Presented at the **EIASM Conference**, Belgium.
- (11) Santoro, M.,& **Gopalakrishnan, S. 2000.** Technology Transfer Activities between University Research Centers and their Industrial Partners: The impact of trust and other relationship factors. Presented at the **EIASM Conference**, Belgium.
- (12) **Gopalakrishnan, S.**, & Santoro, **M. 2000.** Strategic Alliances between University Research Centers and Industrial Partners: Their impact on Technology and Knowledge

Transfer Activities. Presented as a part of a Symposium at the **Eastern Academy of Management, Danvers MA.**

(13) Kessler, E.H., Bierly, P., **Gopalakrishnan, S. 2000.** The Vasa Syndrome: Lessons for innovation management. Presented at the **Eastern Academy of Management Meeting, Danvers, MA.**

(14) Santoro, M., & **Gopalakrishnan, S. 1999.** The impact of Internal Context and trust on knowledge activities within industry university cooperative ventures. Accepted for presentation at the **TIM Division, Academy of Management.**

(15) Kessler, E.H., Bierly, P.E., **Gopalakrishnan, S. 1999.** Sourcing strategies in new product development: Trade Offs between internal and external learning. Accepted for presentation at the **TIM division, Academy of Management**

(16) Damanpour, F., & **Gopalakrishnan, S. 1998.** Organizational adaptation and innovation: The dynamics of adopting innovation types. Presented at the **German-American Workshop on Dynamics of Innovation Processes** at Hamburg, Germany.

(17) **Gopalakrishnan, S. & Dasgupta, S. 1998.** Cost and Effectiveness of Information technology adoption in the US banking Industry. Presented at the **Midwest Decision Science Institute Annual Meeting** at Lincoln, Nebraska.

(18) **Gopalakrishnan, S., and Bierly, P., & Kessler, E.H. 1998.** Revisiting Product and Process Innovations using a Knowledge based Approach. Presented at the **Academy of Management Meeting** at San Deigo.

(19) Kessler, E.H., Bierly, P. & **Gopalakrishnan, S. 1998.** Internal versus external learning in New product development: Effects on innovation speed and competitive advantage. Presented at the **International Product development Conference** at Cuomo, Italy.

(20) **Gopalakrishnan, S. , & Dugal, M. 1997.** Strategic choice versus determinism - A debate revisited. Presented at the **Eastern Academy of Management Meeting.**

(21) Dugal, M., & **Gopalakrishnan, S.** Environmental volatility: A reassessment of the construct. Presented at the **1997 Eastern Academy of Management Meeting.**

22) **Gopalakrishnan, S., & Bierly, P.,** A knowledge-based approach to explaining innovation effectiveness. Presented at the **IV International Product Development Management Conference, Stockholm, Sweden (1997).**

(23) **Gopalakrishnan, S., & Bierly, P.** Organizational Innovation and Strategic Choices: A knowledge based view. Presented at the **1997 Academy of Management Meeting.** Was awarded the “**Best Paper**” from the TIM division.

(24) **Gopalakrishnan, S.** The impact of innovation sources and types on organizational performance. Presented at the **ORSA/TIMS Conference** at San Deigo. (**March 1997**).

(25) **Gopalakrishnan, S. & Dugal, M.** The future of business policy teaching and research. A dialogue and synergy session. Presented at the **Eastern Academy of Management**, Crystal City, Virginia, (**May, 1996**).

(26) **Gopalakrishnan, S. & Damanpour, F.** Competitive strategy, innovation adoption and firm performance: A study of commercial banks. Presented at the **National Academy of Management**, Cincinnati, (**August 1996**).

(27) Damanpour, F. , & **Gopalakrishnan, S.** Dynamics of adoption of product and process innovations in organizations. **PDMA International Conference**. Orlando. (**October 1996**).

(28) Gopalakrishnan, S. An Empirical Examination of the link between Innovation and Organizational Performance. Paper presented at the **Eastern Academy of Management (May 1995)**. (Was awarded “**The Best Empirical Paper**”.)

(29) **Gopalakrishnan, S. & Bierly, P.** Competitive Strategy, Innovation Strategy and Performance. Paper presented at the **Eastern Academy of Management (May 1995)**.

(30) **Gopalakrishnan, S. & Damanpour, F.** Competitive Strategy - Innovation strategy link- An Empirical Analysis in Two Time Periods. Paper presented at the **ORSA/TIMS Joint National Meetings**, New Orleans (**October-November, 1995**).

(31) Damanpour, F. & **Gopalakrishnan, S.** Developing an Environmentally Sensitive Theory of Organizational Innovation. Paper presented at **ORSA /TIMS Joint Meeting**, Detroit, (**October 1994**)

(32) Bierly, P., & **Gopalakrishnan, S.** Mediators and Moderators of the Innovation Strategy performance link. Paper presented at the **ORSA/TIMS Joint National Meetings**, Chicago, (**May 1993**).

(33) **Gopalakrishnan, S., & Damanpour, F.** Innovation Research in Economics, Sociology and Technology Management: A Review and Synthesis. Presented at the **Academy of Management Meeting**, Las Vegas (**August 1992**).

(34) **Gopalakrishnan, S., & Damanpour, F.** The Stage Theory of Innovation: A Review and Critique. Paper presented at **ORSA/TIMS Joint National Meeting**, San Francisco (**November 1992**).

(35) **Gopalakrishnan, S. & Santoro, M. 2000.** Unraveling the links between size, slack and innovation. To be presented at the **EIASM Conference**, Belgium.

(36) Santoro, M., **Gopalakrishnan, S. 2000.** Strategic Alliances between University Research Centers and Industrial Partners: Their impact on Technology and Knowledge

Transfer Activities. To be presented as part of a Symposium for the **Eastern Academy of Management**, Danver MA.

(37) Santoro, M., **Gopalakrishnan, S. 2000.** Technology Transfer Activities between University Research Centers and their Industrial Partners: The impact of trust and other relationship factors. To be presented at the **EIASM Conference**, Belgium.